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Or NYCBAR-AN

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New York 2025

Annual Global Conference

THURSDAY 13TH NOVEMBER – MORNING

- 09:00** Welcomes & Introductions
- 09:45 Break
- 10:00** Speed Networking – Part 1
- 11:00 Break
- 11:10** Speed Networking – Part 2
- 12:10 Break

THURSDAY 13TH NOVEMBER – AFTERNOON

- 12:30** **The Power of Positivity: Leading the Firm of the Future
– Keynote with Gary Vickrey**
- 13:30 Group Photo + Lunch by Discipline
- 14:30 **Technical Meetings for: Audit, Legal, Tax, & Strategy**
- 17:30 Close
- 19:00 **Offset Buffet, Drinks, & Games at Slate**

We Love QR Codes!

Join the WhatsApp Group

for Chat, Updates, & Sharing Photos.



New York 2025

Group in "BOKS International"

Download Our App

for Easy Access, Networking,
& Social Engagement.

APPLE IOS



ANDROID



Sessions

Technical Meetings - Thursday

Audit, Legal, Tax, Strategy

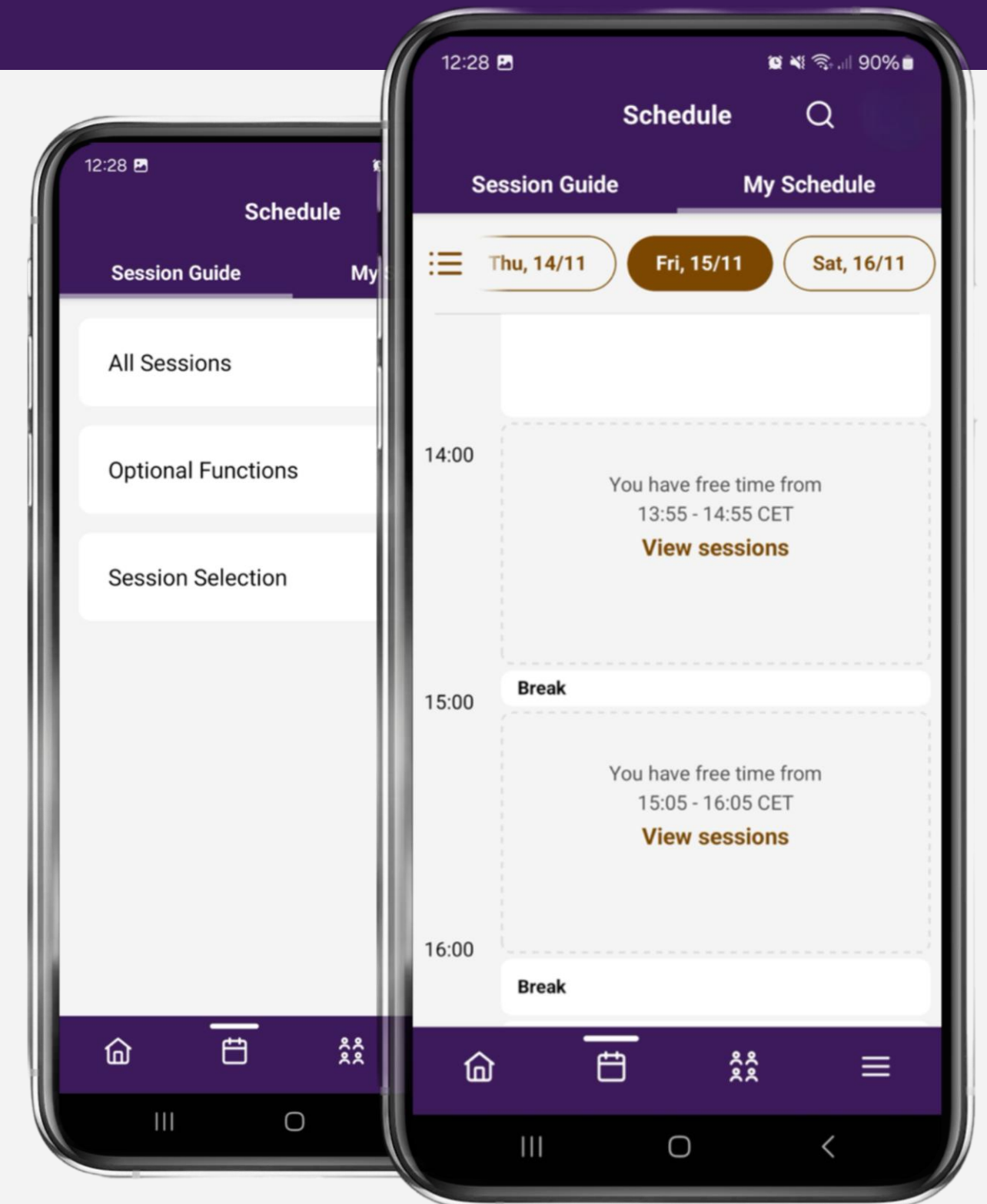
Meetings – Friday

The New York Playbook: Avoiding Pitfalls, Closing Deals, and Navigating New Risk – Panel Discussion

Break-outs

Future Leaders Programme - Gary Vickrey,

Transforming Firm Profitability with Workforce Analytics – Lindsay Gaal

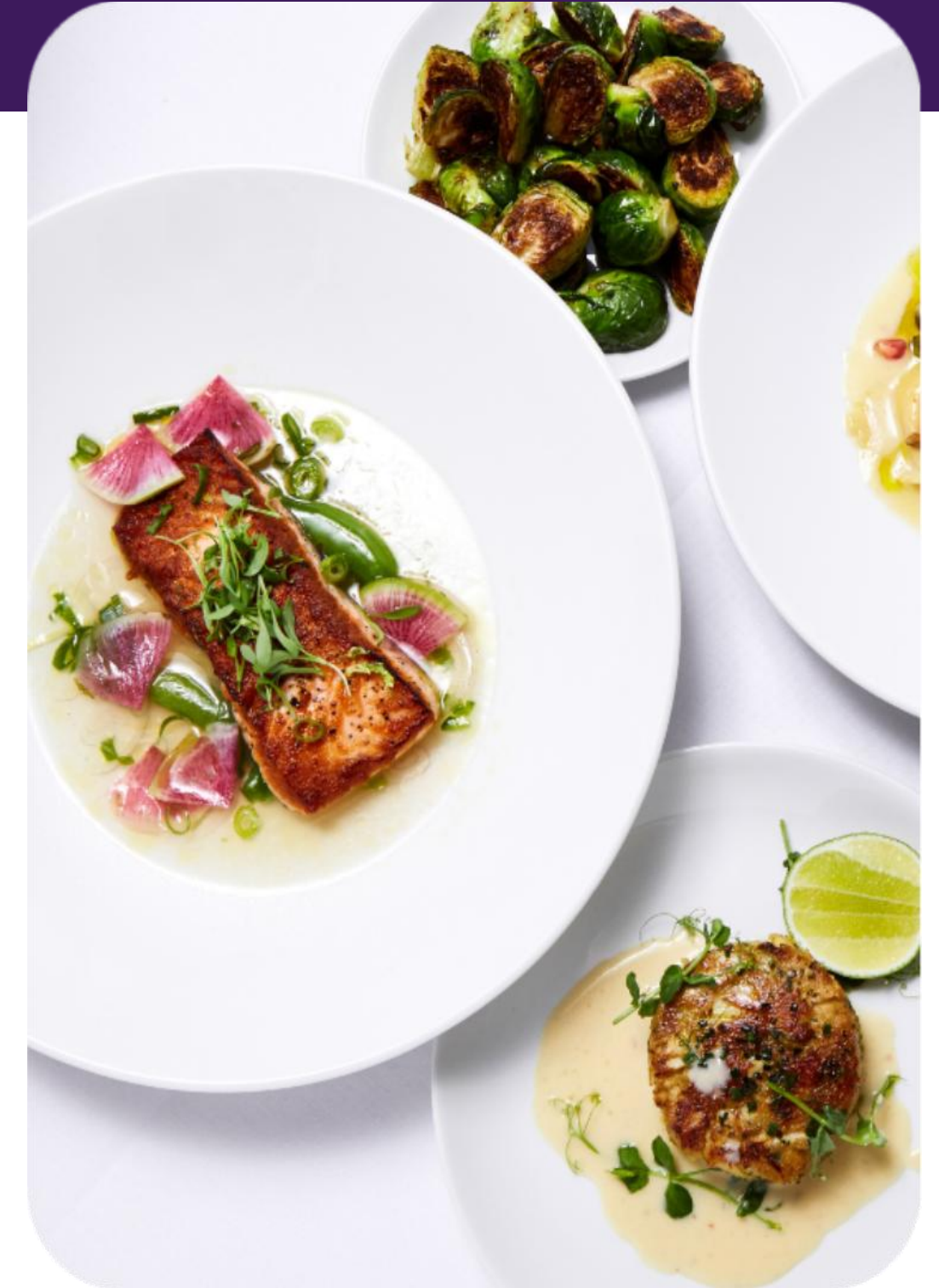


Inclusive Dinners

Fine Cuisine & Adult Gaming

Thursday Night Dinner
SLATE NYC

Friday Night Dinner
Michael's



Saturday Tour

Stunning Views Views & Historic New York

Guided tour of Grand Central Station, meal at The Grand Brasserie, and unmatched views at Summit One Vanderbilt.



Ecologi ecologi.com



Ecologi will plant a tree for every delegate attending a BOKS International conference. This initiative helps alliance members take tangible steps towards a sustainable future.



Welcome New Members!

We're delighted to welcome a diverse group of new delegates to this year's event, who bring fresh perspectives from around the world.

We Welcome New Firms to Our Event



Melanie & Angelos

AVASK Group
United Kingdom



Gracia Maria Sierra

Alliance Group
Central America



Emma & Jenny

Cabinet Veysade
France

We Welcome New Firms to Our Event



Walter van Dijk

GNIUS

Kazakhstan



Rarvin Ramma

P&R Associates

Mauritius

Stand up if it's your first time at a BOKS BOKS event



Zahn Law
Global

Local Welcome

Kranjac Tripodi & Partners, Getzel Schiff & Pesce,
& Zahn Law Global



BOKS International's 2025 Global Conference

Jeffrey A. Getzel, CPA CFF



Welcome to New York!





**Robin Gerofsky
Kaptzan**
Esquire



Piergiorgio Maselli
Esquire



Jeffrey A Getzel
CPA CFF



Michael S Getzel
CPA

The New York Team



- financial reporting services,
- tax planning and compliance,
- estate planning,
- forensic accounting and
- management advisory services

Jeffrey A. Getzel, CPA CFF

My Family



Difficulties of doing business in the US

- Federal Tax Laws

AND

- 50 States with distinct tax regimens



No Tax on Income:

- Nevada
- Florida
- Texas

Income and Sales Tax

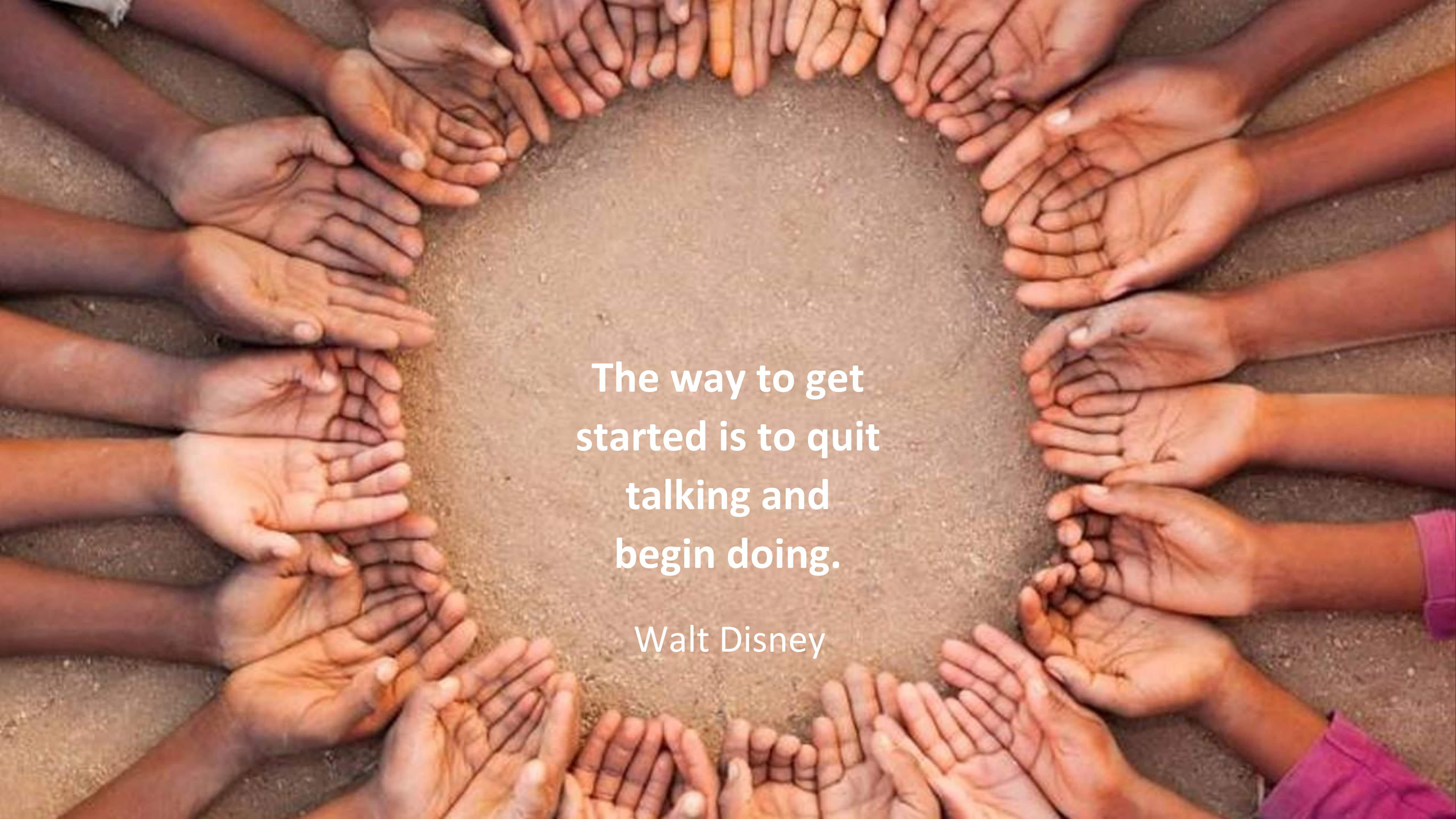
Most states

New York

- Income Tax
- Sales Tax
- Use Tax

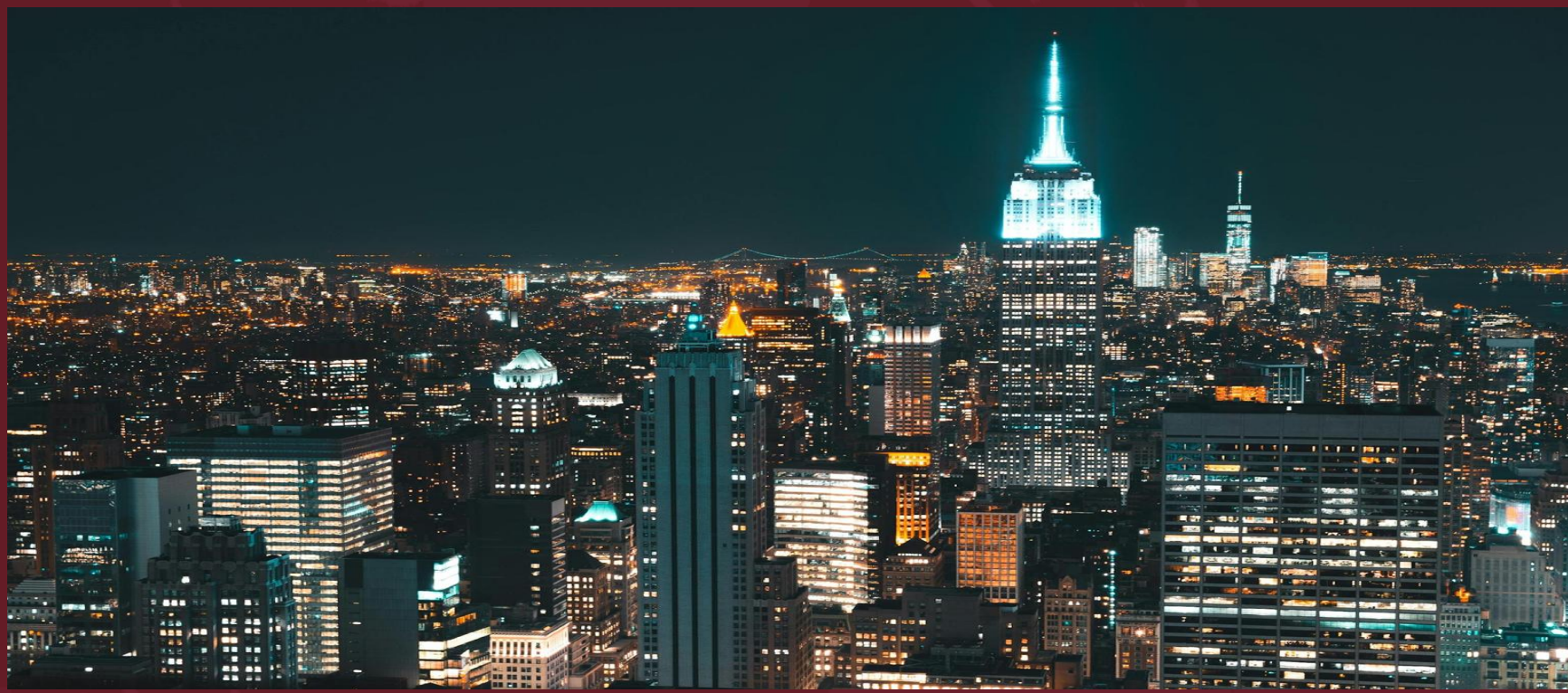
Doing business in New York is
extra exciting!

Income Tax and Sales Tax



The way to get
started is to quit
talking and
begin doing.

Walt Disney



Here to help

- Huge opportunity
- No other market like it
- Can be complex

Remember:

This team of lawyers and accountants are here to help and achieve success

Thank you

Jeffrey A. Getzel CPA CFF

jgetzel@gspcpa.com

www.gspcpa.com



Welcome to New York



Piergiorgio Maselli
Kranjac Tripodi & Partners LLP



New York As A Gateway

- Pathway into the US market
- Established architecture of trust
 - Legal
 - Accounting
 - Consulting
- US capital markets (public and private)
- Predictable, transparent, and established legal framework
- Global visibility and influence

Kranjac Tripodi & Partners LLP

- Sophisticated and personalized legal counsel
- M&A, Corporate, Commercial Litigation, Intellectual Property, Employment, Bankruptcy, & Real Estate
- Enable the preservation and growth of wealth
- Trusted long-term advisors, not just transactional representation



The Power of Collaboration

- Coordination among additional practice areas and jurisdictions
- The BOKS Network
- Share insights. Discuss trends. Deepen relationships
- Better relationships = Better outcomes
- Succeed Together



THANK YOU



Zahn Law Global, LLP

Global Thinkers

Trusted Advisors

**WELCOME
BOKS-INTERNATIONAL
MEMBERS TO
NYC!**

Robin Gerofsky Kaptzan
Partner at Zahn Law Global, LLP

Global Citizens: Inspirational Collaboration

BOKS International Global Conference 2025
November 13 – 14, 2025



Zahn Law Global, LLP
Global Thinkers Trusted Advisors

My Global Citizen Ancestry

Global citizenship of my ancestry – *the start of the New York City journey!*



1887

New York City! The Melting Pot of Culture, Commerce and Creativity!



My Global Citizen Ancestry

Global citizenship of my husband's family

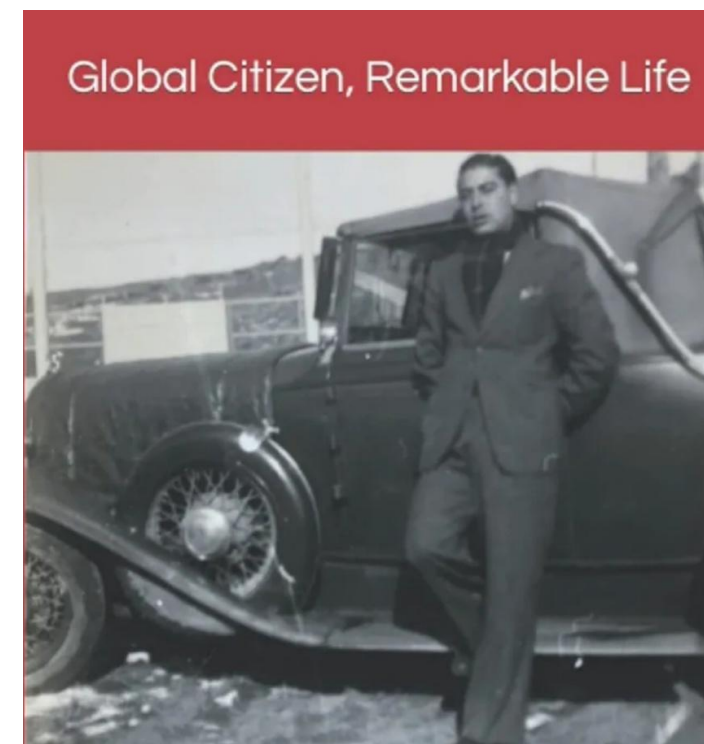
A continuation of the New York City journey!

1897



New York Ballet Company
at Covent Garden, UK

1947



Shanghai, China

My Global Citizen Family

Global citizenship starts with the people we grow up with.



Hong Kong ~ 1994 - 1997



Shanghai, China ~ 1997 - 2020



We have collaborated across all four major continents.

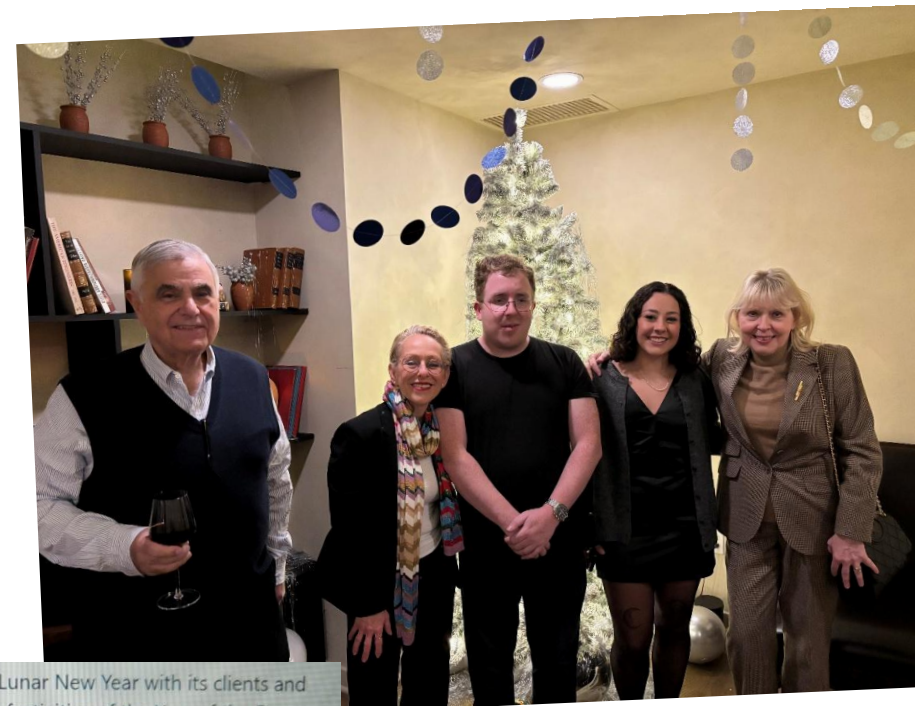


A Global Citizen Law Firm

Zahn Law Global, LLP

Cross-border Solutions

- Corporate
- Tax
- Asset Protection
- Dispute Resolution
- Estate Planning



Zahn Law Group, LLP recently celebrated the Lunar New Year with its clients and friends. As people around the world end their festivities of the Year of the Dragon, we extend wishes to all who celebrate an exciting, healthy and prosperous year!



- Diverse Industries
- Multiple Jurisdictions
- Global Entrepreneurs, Families & Investors



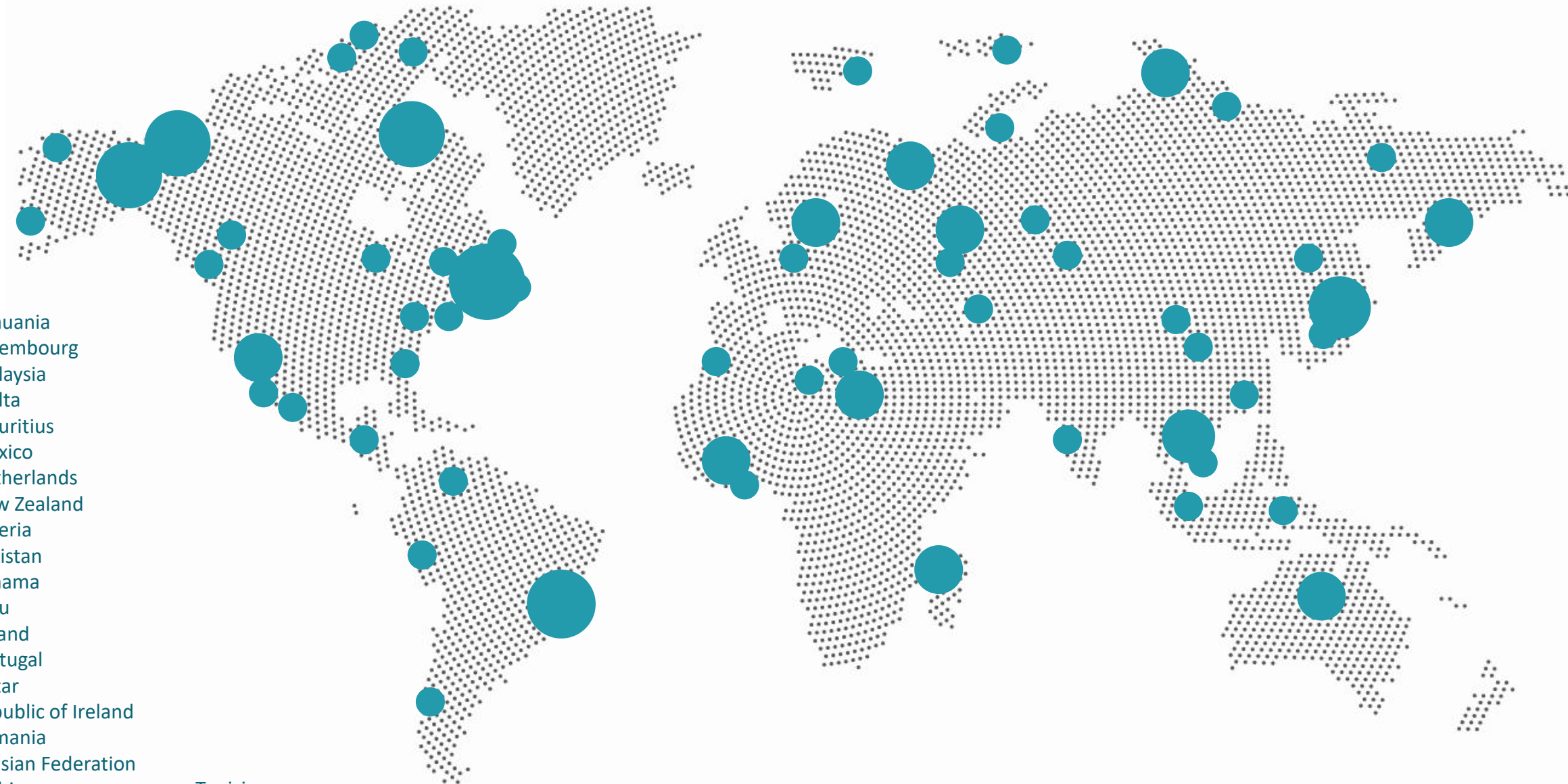
A Global Citizen Law Firm

Zahn Law Global, LLP

- Algeria
- Argentina
- Australia
- Austria
- Belgium
- Botswana
- Brazil
- Bulgaria
- Canada
- Chile
- China
- Colombia
- Cote D'Ivoire
- Cyprus
- Czech Republic
- Denmark
- Ecuador
- Egypt
- El Salvador
- France
- Germany
- Greece
- Guatemala
- Guyana
- Hong Kong
- India
- Indonesia
- Israel
- Italy
- Japan
- Jordan
- Korea
- Kuwait
- Lebanon
- Libyan Arab Jamahiriya
- Liechtenstein

- Lithuania
- Luxembourg
- Malaysia
- Malta
- Mauritius
- Mexico
- Netherlands
- New Zealand
- Nigeria
- Pakistan
- Panama
- Peru
- Poland
- Portugal
- Qatar
- Republic of Ireland
- Romania
- Russian Federation
- Serbia
- Singapore
- Slovakia
- South Africa
- Spain
- Switzerland
- Tanzania

- Tunisia
- Turkey
- United Arab Emirates
- United Kingdom
- United States
- Uruguay
- Yemen



A Global Citizen Alliance

BOKS-International Limited

Our Global Family of BOKS Members

ZLG and BOKS collaborate seamlessly across regions

- The **Global Referral Capability** allows ZLG to confidently service clients who have operations or exposures in jurisdictions beyond ZLG's core offices or expertise.
- The **Multidisciplinary Network** helps ZLG's legal practice integrate more closely with tax, accounting, HR advisory, providing "one-stop" cross-border solutions.
- The **Marketing Value** of being part of BOKS enhances ZLG's pitch to international clients.
- The **Knowledge-sharing/Networking** component supports your continuous learning and publications in multiple spaces.

Human Tower



BOKS-International Annual Conference 2023 in Barcelona
Bari Zahn Making Friends

A Global Citizen Alliance

BOKS-International Limited



List of countries referred to ZLG by BOKS for representation or consultation:

- Austria
- Canada
- China
- France
- Germany
- Italy
- Mongolia
- Netherlands
- Poland
- Portugal
- Spain
- Switzerland
- UAE
- UK

List of industries referred to ZLG by BOKS for representation or consultation:

Pharma – Technology – Fashion – Health - Education Training - Food & Beverage - Hospitality

Case Study: Our Clients Are Local

Local New York Commitment

One stop shopping

**Tailor-made deliverable,
something that we can
handle simple to unique**

Corporate - Market Entry, Contracts, Regulatory, Intellectual Property, Employment

Estate Planning - Wills, Trusts, Assets Protection

Tax - Tax, Structuring, Corp Selection, Opinions

Dispute Resolution - Corporate Related

Case Study: Our Clients Are Global Citizens

Multijurisdictional Project

Bermuda
Hong Kong
China
Inner Mongolia
U.K.
Austria
U.S. (NY, CA)

Corporate - Ensured company succession & compliance in 7 countries for businesses within 2 months.

Estate Planning - Avoided probate and secured cash flow for family to enjoy life.

Tax - Evaluated and confirmed cross-border tax implications and tax minimization strategies.

Dispute Resolution - Managed litigation for outstanding debts in 3 countries.

Welcome BOKS Members to New York

from Zahn Law Global, LLP

Robin Gerofsky Kaptzan

Stevens J. Kasselmann

Polina Parusis

Bari Zahn



New York 2025

Morning Outline

10:10	Speed Networking – Part 1
11:00	Break
11:10	Speed Networking – Part 2
11:40	Break
12:30	Keynote with Gary Vickrey
13:30	Group Photo + Lunch by Discipline

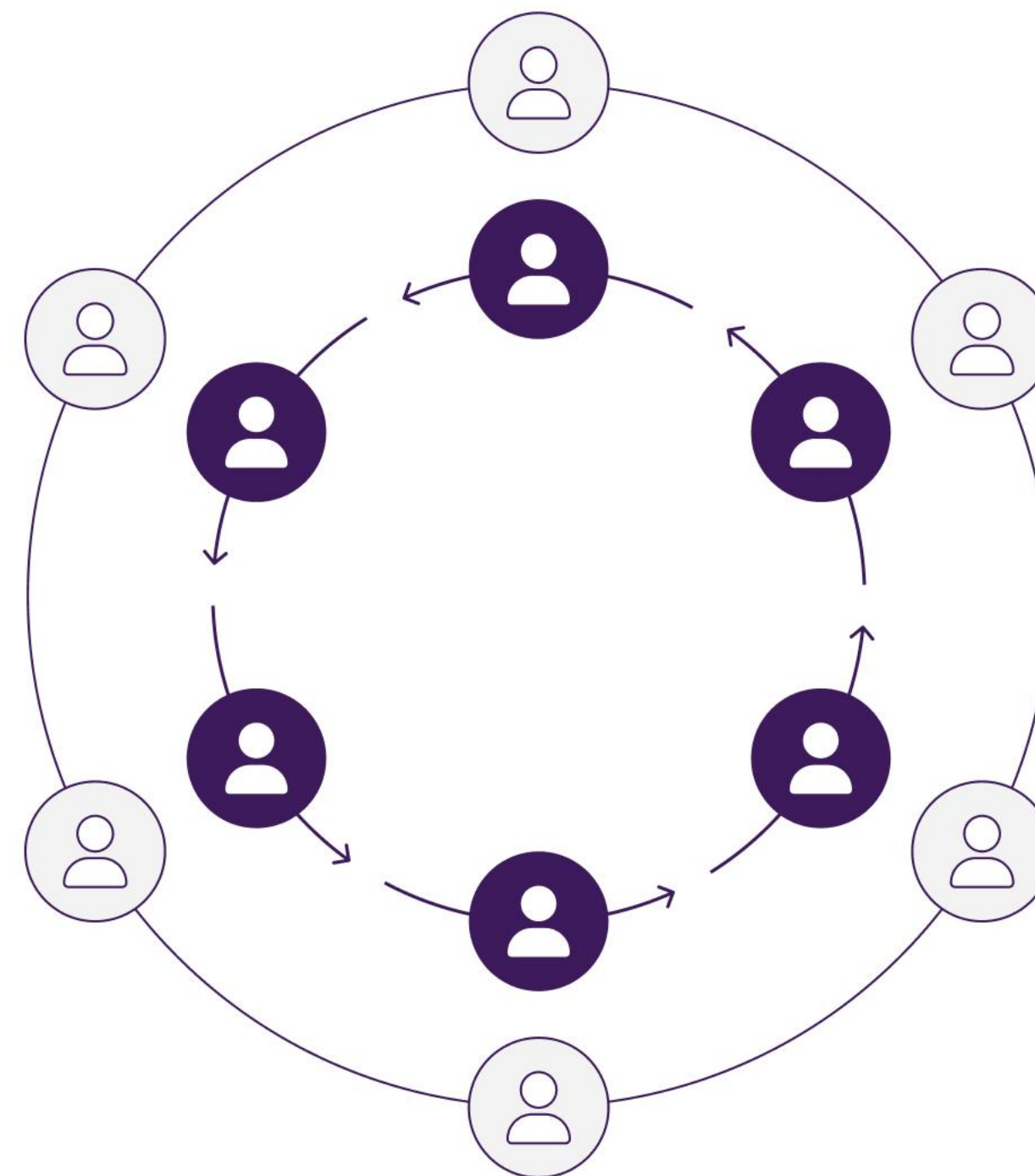
Speak to the team for more details.

Networking Structure

Delegates chat face-to-face.

The outer ring faces the inner ring.

After 10 minutes, when the bell rings, the **inner ring** moves one chair to the left, while the outer ring remains seated.



New York 2025

Speed Networking Parts 1 & 2 & 2

Static & Outer

Moving & Inner

Meeting Hall

Group A

Group D

Stimson Room

Group C

Group B

Speak to the team for more details.

New York 2025

15 Minute Break

Keynote Speaker

Gary Vickrey

The Power of Positivity – Leading the Firm of the Future



Gary Vickrey

Founder

Vickrey Leadership Solutions

New York 2026

Group Photo



New York 2025

Afternoon Outline

- 13:30 Lunch by Discipline, Reception Area
- 14:30 Technical Meetings
- 19:00 Offsite Dinner at SLATE



LEGAL



AUDIT



TAX



STRATEGY

Speak to the team for more details.

Technical Meetings

Tax

14:30 CLE Centre – 2nd Floor

Speak to the team for more details.

Technical Meetings

Law

14:30 Cromwell room – Lower Lobby

Speak to the team for more details.

Technical Meetings

Audit

14:30 Hughes Room – Lower Lobby

Speak to the team for more details.

Technical Meetings

Strategy

14:30 Stimson Room – Upper Lobby

Speak to the team for more details.